



SPECIALTY
ELECTRONICS & LIGHTING
Custom Solutions. Personalized Experience.

Specialty Electronics
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United States

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Paseo Bistro 2024 Music and Mic System



Paseo Community Association

11611 Paseo Grande Boulevard
Lee County
Fort Myers, Florida 33912
United States

Presented By
Specialty Electronics

Quote Number
Q-312

Presented On
Oct 15, 2024

Version
3

Scope of Work

1. Remove existing system components
2. Tone existing wiring to identify what is currently in-use and necessary for system functionality.
3. Clean up all wiring and remove any unnecessary components
4. Prepare wiring for systems in use, organize necessary wiring for audio & network connections
5. Install system components, connect and setup audio systems.
6. OPTIONAL SELECTION: Replacement of existing Bose in-ceiling speakers with new professional collection Origin Speakers
7. Coordinate installation of network (TBD Paseo contractor).
8. Test systems with all pertinent Paseo staff.
9. Provide training to all pertinent Paseo staff.

*For new equipment installed, if labor exceeds the proposed hours, the board must be notified, and additional hours must be approved.

Products

Existing Wiring and Systems Diagnosis

ITEM	QTY	TOTAL
SE System Diagnosis (Estimate) Actual Labor Will Be Billed At The Rate Of \$150.00 per Hour during standard business hours 9AM-4PM. Additional rates may be charged before or after standard business hours.	1	\$300.00
SE *Removal and Cleanup of Existing Systems Actual Labor Will Be Billed At The Rate Of \$150.00 Per Hour For Each Technician On Site.	1	\$300.00

New 70V Audio System

ITEM	QTY	TOTAL
*SE Client Owned Product CLIENT SUPPLIED Ubiquiti Network Components for LAN & WAN connection	1	\$300.00
Client Provided CD Player CLIENT SUPPLIED	1	\$75.00
Client Owned Microphones CLIENT SUPPLIED	1	\$37.50
Sonos PORT (BLACK) Versatile Streaming Component for your Stereo or Receiver	1	\$674.00

Rolls RM424	1	\$490.00
Four zone music and microphone mixer		
Origin Acoustics PROA125.4	1	\$3,100.00
		Speaker Discount
		-\$280.00
		\$2,820.00
Rack Mounted Professional Quality 8-Channel 125W 1U Amplifier		
SE *Installation	6	\$900.00
Actual Labor Will Be Billed At The Rate Of \$150.00 Per Hour For Each Technician On Site.		
SE *Wire and Interconnects	1	\$400.00
Actual wire, interconnects and materials used on the project will be billed as needed for the installation.		
Additional options		
Origin Acoustics PC80 OPTIONAL	8	\$8,960.00
		NOT APPLIED
		Speaker Discount
		-\$656.00
		\$8,304.00
Professional Collection 8" In-Ceiling Loudspeaker		

Labor Summary *Please note that this is ESTIMATED labor only. Actual labor will be billed at their respective rates*

	Hours	Rate	Total
Standard Labor	17 h, 15 m	150/hr	\$2,587.50
Total	17 h, 15 m		\$2,587.50

Summary

Product + Labor	\$6,576.50
Total Discount	-\$280.00
Misc. Parts	\$296.72
Subtotal	\$6,593.22
Tax	\$240.34
Total Price	\$6,833.56

Payment Terms

	Billing Date	Due Date	Amount
Deposit (80%)			\$5,466.85
Upon Completion (20%)			\$1,366.71

Service Plan

ITEM



Signature

TOTAL
\$99.00
per month

Length Estimated Start Date: Starts on 10/20 2024

12 months

Billing Frequency

Monthly

Terms and Conditions

9121 Centerlinks Commerce Drive
Unit 7
FT Myers FL 33912
Ph: 239.593.7330
www.SENaples.com

Service Policy

Thank you for entrusting your business to Specialty Electronics/HELP, LLC. Please review the information below.

- Credit Card **required** to schedule appointment
- Parking, and/or toll fees will be charged on an “as used” basis
- After hour billing will be charged from the time the tech leaves their current location to the time they arrive at their next destination.
- Client will provide access to property, if not able to be there at appointment time
- When retrofitting is part of the job scope, there is a possibility that damage could result in the space. We will do our best effort to prevent this, but in the event that repairs are needed, we can work with the vendor of your choice, or we can recommend a resource for repairs after job completion at the owner’s expense.
- Specialty Electronics/HELP, LLC is NOT responsible for any equipment damaged before or during the diagnostics process.
- Occasionally modern electronics do not function well together. Though we try very hard to minimize those struggles through various manufacturer trainings, sometimes it can take extra time to make some products (Provided by us OR by the client) function reliably together. Time on site dealing with this aspect will be billed at our standard service hourly or after hour rates (Plan Specific)
- Any change orders for product or services outside of our initial scope of work WILL require further documentation and approval.
- 24-hour cancellation policy – If client is a no show or cancels same day as service is scheduled, client will be charged for the 1 hour minimum
- Full and final payment due upon completion of work, via check or CC

If you have any questions or need further information, please contact our office at 239.593.7330

Terms & Conditions

1. The contract documents consist of this agreement, including all general provisions, special provisions, specifications, drawings, addenda, or change orders. The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets are not included unless specifically documented in the proposal. Contractor is not responsible for any underground trenching or laying or supplying of conduit for outside wiring.
2. All labor and Materials will be billed as used on the project. All labor will be billed at a minimum of \$150/man-hour for all time spent on the project on and off-site. All travel will be billed at standard labor rate of \$150/man-hour.
3. If Contractor is delayed at any time in the progress of the work by Client change orders, fire, labor disputes, acts of God or other causes beyond Contractor's control, the completion schedule for the work or affected parts of the work shall be extended by the same amount of the time caused by the delay.
4. The Payment Schedule is a guideline and approximation. Since contractor will, if possible, open, test and burn-in equipment before delivery, all components must be paid for before delivery to job site. Payments may not be withheld under any circumstances. Final payment shall be due immediately following completion of the project. The Contractor shall be responsible for the payment of any sub-contractor and shall obtain lien releases from sub-contractor as may be necessary.
5. Contractor shall maintain a general liability policy of insurance, and any required workers compensation insurance during the term of this Contract.
6. Client may order changes, additions, or modifications without invalidating the contract. Change Orders shall be paid in full upon demand and shall not alter the contract's payment schedule. In case of product unavailability or discontinuation, contractor reserves the right to substitute equipment of equal or better quality upon notice to client. Contractor shall not be responsible in case of product unavailability or discontinuation.
7. This Contract shall be governed by the laws of Florida, and Venue shall be Collier County, Florida.
8. Should collections or litigation be required to obtain any payment under this Agreement, Contractor shall be entitled to reasonable attorney's fees and cost of collections and/or litigation.
9. Contractor warrants contractor supplied parts involved in an installation for one year unless specified by verbal or written communication. Contractor will also be glad to help the client get their manufacturer-warranted equipment serviced though out the life of the said warranty. Contractor has the right to refuse warranty if any amount of labor or product is unpaid at time of warranty request.
10. Occasionally modern electronics do not function well together. Though we try very hard to minimize those struggles through various manufacturer trainings, sometimes it can take extra time to make some products (Provided by us OR by the client) function reliably together. Time on site dealing with this aspect will be billed at our standard service hourly or after hour rates (Plan Specific)

Professional Licenses

Classification	State/Province	Number
Limited-Energy Contractor	Florida	ES12000763

Signature



Signature
Rosa News

10/16/24

Date